

## Customers want to stay connected

We are all in business with one goal in mind – helping our customers meet their needs. Oftentimes, once we've sold a product or service, we lose some of that connection we once had. And staying connected to our customers is critical for business success. Studies show that companies that stay connected with their customers are much more likely to have higher levels of customer satisfaction and more repeat business.

#### How to stay connected

So how do we stay connected? Leveraging the mail is a great and economical way to accomplish that. There are many effective ways to use the mail to communicate and connect to your customers. You can use the mail to:

- Generate sales leads and store/website traffic
- Communicate special offers, news, information
- Raise new service and product awareness
- Build customer loyalty
- Enhance brand recognition



### Getting the job done

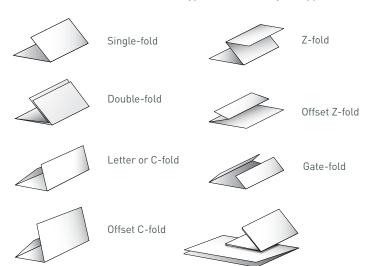
The DF900 folder is a heavy-duty, high performance folder that you can count on to get the job done. It's fast – folding up to 20,000 pieces per hour! It holds 500 sheets so you won't be constantly refilling, and when you need to refill, you can do so on-the-fly keeping productivity to a maximum. It automatically feeds, folds and collects your documents in the stacker, making them envelope ready. The DF900 folder offers an optional cross-folding capability which allows you to create a second fold perpendicular to the first. This innovative application is perfect for newsletters and can save you time and money.

This folder is ideal for businesses, churches, schools and even small printers. Some of the DF900 folder's attractive characteristics:

- Friendly, modern, and easy to operate user interface with backlit LCD display
- Stores 20 jobs with minimal user adjustments
- · Built-in Wizard for configuring and saving jobs
- Productivity is dramatically enhanced with on-the-fly loading
- Flexibility and higher output by automatically adjusting speed any time
- Has the capability to interface to a dual tabber system for even greater productivity
- Manual feed function allows up to 5 sheets, stapled or unstapled

### Folding versatility

The DF900 folder offers 7 different types of folds to fit your applications!



Optional Cross-Fold

# **Specifications**

Folding Speed:	20,000 pieces per hour
Speed Settings:	7 (adjustable while running)
Fold Plate Settings:	Automatic
Load on the fly:	Yes
Interface with Double Tabber:	Yes (with Pitney Bowes Double Tabber)
Configurable Jobs:	20
Feed Capacity:	500 sheets
Stacking Capacity:	500 sheets 1,000 sheets with optional extension
Cross Folding:	Optional kit
Paper Weights:	15 lbs. to 53 lbs.
Equipment Weight:	72.2 lbs. with standard stacker
Paper Size:	Minimum: 5.0"L x 5.0"W Maximum: 17.01"L x 12.01"W
Dimensions with Standard Stacker:	51.15"L x 23.03" W x 20.75"H
Electrical:	120v to 220v, 50/60 Hz





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